Industrial IOT Edge Solutions Lead

Listing details

Location

Country: United Kingdom
State/Region/Province: England
City: London
Posted: 7 years ago
Reference Number: RF197966

Additional information

Education: College Degree

Common

Job Title: Industrial IOT Edge Solutions Lead
Job Type: Full Time
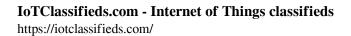Vacancy Details URL: https://www.indeed.co.uk/viewjob?jk=aff403642ba
                                  12108&tk=1cbeeqqdh14gu1lf&from=serp&vjs=3

Job Description:
Key Responsibilities:

- You are responsible for translating the client's business requirements into specific system, application or process designs.
- Architect end-to-end IOT, Edge and Cloud solutions for our customers
- Building IoT/IIoT Strategy, transformation plan and providing solution thought leadership with our clients and internal Cognizant stake holders
- In partnership with the business development, solution architects and sales team, formulate and execute a strategy to drive adoption of Edge Solutions.
- Review and analyze client's current technology infrastructure while identifying, proposing IoT strategies, and deploying and supporting critical IoT solutions.
- Author or otherwise contribute to Cognizant customer-facing publications such as Point Of Views and whitepapers.
- Experience developing IoT and Edge solutions and passion for getting hands dirty with code

- Build deep relationships with senior technical individuals within customers to enable them to be Edge and Cloud advocates.
- Act as a technical liaison between customers, service engineering teams and support.
- Develop accurate IoT/IIoT Use Case evaluation as well as TCO and ROI analysis
- Create new ideas and have ability to develop quick proof of concepts and validate with customer.
- Understands Macro Trends

Apply