

Industrial IOT Edge Solutions Lead



Listing details

Location

Country:	United Kingdom
State/Region/Province:	England
City:	London
Posted:	6 years ago
Reference Number:	RF197966

Additional information

Education:	College Degree
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Common

Job Title:	Industrial IOT Edge Solutions Lead
Job Type:	Full Time
Vacancy Details URL:	https://www.indeed.co.uk/viewjob?jk=aff403642ba12108&tk=1cbeeqqdh14gu1lf&from=serp&vjs=3

Job Description:

Key Responsibilities:

- You are responsible for translating the client's business requirements into specific system, application or process designs.
- Architect end-to-end IOT, Edge and Cloud solutions for our customers
- Building IoT/IIoT Strategy, transformation plan and providing solution thought leadership with our clients and internal Cognizant stake holders
- In partnership with the business development, solution architects and sales team, formulate and execute a strategy to drive adoption of Edge Solutions.
- Review and analyze client's current technology infrastructure while identifying, proposing IoT strategies, and deploying and supporting critical IoT solutions.
- Author or otherwise contribute to Cognizant customer-facing publications such as Point Of Views and whitepapers.
- Experience developing IoT and Edge solutions and passion for getting hands dirty with code

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- Build deep relationships with senior technical individuals within customers to enable them to be Edge and Cloud advocates.
 - Act as a technical liaison between customers, service engineering teams and support.
 - Develop accurate IoT/IIoT Use Case evaluation as well as TCO and ROI analysis
 - Create new ideas and have ability to develop quick proof of concepts and validate with customer.
 - Understands Macro Trends

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