

IoT Senior Product / Senior Commercial Strategy Manager



Listing details

Location

Country:	United Kingdom
State/Region/Province:	England
City:	London
Posted:	6 years ago
Reference Number:	RF104004

Additional information

Education:	College Degree
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Common

Job Title:	IoT Senior Product / Senior Commercial Strategy Manager
Job Type:	Full Time
Vacancy Details URL:	https://www.indeed.co.uk/viewjob?jk=de30274ef5e6cc13&tk=1cbp6lab514ja0et&from=serp&vjs=3

Job Description:

We are keen to speak to IoT market experts, with either Product / Business Strategy backgrounds, or excellent experience within Commercial & Pricing Management. You will be someone who knows the IoT story, and how to deliver the best solutions to our customers. You will play a key role in enabling the success of our Enterprise IoT business. Typical positions we hire include:

- **Senior Product Strategy Managers** – evaluating market trends, formulating GTM strategy, developing product portfolios, building product capability, leading on proposition strategy.
- **Senior Commercial & Pricing Strategy Managers** – defining commercial objectives, championing innovative pricing strategies, acting on commercial opportunities to capitalise on business and market situations.

Your profile:

You should be highly analytical, strategic in approach and inquisitive in nature. You will also have the personal leadership capabilities and presence to challenge the status quo, influence a wide range of key stakeholders across the organisation, and effectively steer complex cross-functional projects.

What you can expect from us:

In return, you will enjoy a competitive salary and benefits package, flexible working, and an incredible environment at our regional offices. You will also be encouraged to develop your career, and enjoy the benefits of working with a global leader in the IoT market.

