

## IoT Senior Product / Senior Commercial Strategy Manager



### Seller Info

Name: Syndicator Staff  
First Name: Syndicator  
Last Name: Staff  
Country: United Arab Emirates  
ZIP code: 00000  
Address: Dubai  
Phone:

### Listing details

#### Location

Country: United Kingdom  
State/Region/Province: England  
City: London  
Posted: Apr 23, 2018

#### Additional information

Education: College Degree

Reference Number: RF940530

#### Common

Job Title: IoT Senior Product /  
Senior Commercial  
Strategy Manager  
Job Type: Full Time  
Vacancy Details URL: [https://www.indeed.co.uk/  
viewjob?jk=de30274ef5e  
6cc13&tk=1cbp6lab514ja  
0et&from=serp&vjs=3](https://www.indeed.co.uk/viewjob?jk=de30274ef5e6cc13&tk=1cbp6lab514ja0et&from=serp&vjs=3)

Job Description: We are keen to speak to  
IoT market experts, with  
either Product / Business  
Strategy backgrounds, or  
excellent experience  
within Commercial &  
Pricing Management. You  
will be someone who



knows the IoT story, and how to deliver the best solutions to our customers. You will play a key role in enabling the success of our Enterprise IoT business. Typical positions we hire include:

- Senior Product Strategy Managers – evaluating market trends, formulating GTM strategy, developing product portfolios, building product capability, leading on proposition strategy.
- Senior Commercial & Pricing Strategy Managers – defining commercial objectives, championing innovative pricing strategies, acting on commercial opportunities to capitalise on business and market situations.

Your profile:

You should be highly analytical, strategic in approach and inquisitive in nature. You will also

have the personal leadership capabilities and presence to challenge the status quo, influence a wide range of key stakeholders across the organisation, and effectively steer complex cross-functional projects.

What you can expect from us:

In return, you will enjoy a competitive salary and benefits package, flexible working, and an incredible environment at our regional offices. You will also be encouraged to develop your career, and enjoy the benefits of working with a global leader in the IoT market.