

Institutional Sales - Crypto Exchange



Listing details

Location

Country: United States
State/Region/Province: Kansas
Posted: 5 years ago
Reference Number: RF151830

Common

Job Title: Institutional Sales - Crypto Exchange
Job Type: Full Time
Vacancy Details URL: https://www.linkedin.com/jobs/view/institutional-sales-crypto-exchange-at-crypto-com-1809779669?refId=4f57cebf-299b-4ab3-a348-3ef77f475c25&trk=public_jobs_topcard_title

Job Description:

Crypto.com was founded in 2016 to accelerate the world's transition to cryptocurrency. We have a growing team of 300+ talents, offering products including:

- > *Crypto.com Wallet App*, the best place to buy, sell, and pay with crypto;
- > *Financial services products for retail users*, including Crypto Invest (quant trading), Crypto Earn (deposit crypto and earn interest), and Crypto Credit (deposit crypto collateral and get loans to spend);
- > *MCO Private*, a crypto concierge service for VIP clients, offering services including OTC trades;
- > *MCO Visa Card*, no annual fees, spend-able at 40M+ Visa merchant locations

What will make your role exciting

- **Define and build your institutional / high-net worth clientele** - in the fast-growing crypto & blockchain industry, there are no limits to who your clients are (or could potentially be)! You take ownership & lead in flexibly identifying & pitching institutional leads. Take pride in successes

that could come in various shapes - from onboarding a client to their first crypto instrument, to customizing a crypto product for your client that the market has never seen before.

