

## Urgent Hiring- AM / Manager - Business Development (IT Sales)



### Listing details

#### Location

Posted: 4 years ago  
Reference Number: RF478469

#### Common

Job Title: Urgent Hiring- AM / Manager - Business Development (IT Sales)  
Job Type: Full Time  
Vacancy Details URL: [https://www.naukri.com/job-listings-urgent-hiring-a-m-manager-business-development-it-sales-saffron-tech-private-limited-delhi-3-to-7-years-131219010781?src=sortby&sid=15928896205366422\\_1&xp=2&px=1](https://www.naukri.com/job-listings-urgent-hiring-a-m-manager-business-development-it-sales-saffron-tech-private-limited-delhi-3-to-7-years-131219010781?src=sortby&sid=15928896205366422_1&xp=2&px=1)

Job Description:

#### **Job Description**

**Role:** Business Development Manager/ Sales Manager.

**Reports to:** Business Head

#### **Qualification and Experience**

3+ years of experience in sales for Web Application Development, Mobile Application Services and technology such as IOT, Software testing.

#### **Job description**

- As part of the Sales & Business Development Team, you will interact with the prospects over the phone as well as through written correspondence. You will be required to propose, negotiate, close

deals and manage client accounts end-to-end.

- 3+ years of working experience as a BDM/ US Sales/IT Sales/Web & mobile application sales/Outbound Sales required.
- Sound knowledge on IT concepts and latest trends including IOT, Block chain, Machine Learning and Artificial Intelligence.
- Ability to work independently and multi task in a fast paced environment.
- Strong communication and inter personal skills.
- Responsible for getting new leads/requirements and maintaining existing clients to enhance business relations.
- Generate requirements from new clients and existing clients through calling and written communication.

